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## **Felix Wolf joins the management team at achelos**

***Commitment to sustainable growth by strengthening strategic partnerships***



*Managing director Felix Wolf seeks to grow sustainably with the team of professionals from achelos and its partner companies. The outlook for growth opportunities in the field of cybersecurity, digital identity management and eSIM management is more than rosy. (Photo: achelos GmbH)*

**Paderborn, 24 January 2024 – Felix Wolf is welcomed on board as a further managing director at achelos GmbH in Paderborn. His appointment was confirmed by shareholders at their meeting in December 2023. The manager completes the executive board team comprising Kathrin Asmuth (managing partner) and Thomas Freitag. Since its establishment in 2008, achelos has evolved to become a leading player in the field of cybersecurity, digital identities and software solutions for eSIM management. Wolf brings to the table his experience from a variety of management positions in medium-sized enterprises and at management consultants Roland Berger GmbH. As managing director at achelos his key focus lies in the areas of finance & controlling, corporate development and the Connect/eSIM portfolio.**

“Our order pipeline is well-filled and we have got off to a very optimistic start to the new year. In the Connect segment, we are currently experiencing particularly vigorous momentum in the market, an effect which is backed up by the latest market research by our partners Counterpoint Technology Market Research. With our leading **SM-DP+ solution\*** geared to providing eSIM profiles we are eminently well-positioned to offer our telecommunications customers (MNOs and MVNOs) robust solutions for handling the upcoming growth. We were able to win over a range of new customers in the eSIM sector during the course of last year. In 2024, we aim to forge ahead with expanding this positive

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trend in SM-DP+ and thus play our part in the global success story of eSIM,” elucidates Felix Wolf his expansion course in achelos’ Connect segment.

A further target that Wolf has in its sights is to expand partner management in the area of cybersecurity and digital identities. Plans include strategic partnerships with major consulting companies in the field of technology.

“At the point where classic consulting companies throw in the towel, that’s where achelos takes up the challenge with its profound depth of technical expertise. By cooperating with achelos, consulting companies will be able to significantly expand their portfolio and accompany future projects right up to the implementation stage, including managed services. Particularly where cybersecurity systems such as public key infrastructures are concerned – a field in which we, as a system house, are well-positioned – we envisage excellent market opportunities. We’re standing at the ready with an operational team of over 50 software developers and cybersecurity experts – and demand is high,” observes managing director Wolf delightedly. “achelos has a great team of highly competent people. It’s a pleasure to work with them, and top management is equally intent on working in tandem to achieve sustainable success and strategically develop achelos further,” continues Wolf.

**Felix Wolf maintains an international focus.** Coming from a background of diverse management functions in medium-sized enterprises, his experience also includes several years as project manager at management consultants Roland Berger, including in Frankfurt am Main and Dubai. He holds a Bachelor’s degree in Business Administration from the Vienna University of Economics and Business and a Master’s degree in International Management (CEMS) from the Stockholm School of Economics and University College Dublin. Hailing originally from the Allgäu region of Germany, his new position entails a move from the Rhine-Main metropolis of Frankfurt to the cybersecurity stronghold of Paderborn.

**Additional information:**

\***SM-DP+** stands for Subscription Manager Data Preparation and refers to a server used to download an eSIM – the electronic successor to the SIM card – to mobile end devices such as smartphones.

**“We provide enhanced security for a connected world!”**

**achelos GmbH** is a system house for cybersecurity and digital identity management founded in Paderborn in 2008. The independent provider develops robust solutions and offers service packages in various expansion stages for secure products and applications. For its customers from the fields of healthcare, industry, the public sector, digital payment and telecommunications, achelos translates security standards into viable solutions in line with the requirements of compliance. Customers benefit from this holistic approach – from consulting and conception to software development and certification, and up to and including secure operation. achelos is certified according to ISO 9001, ISO 27001 and Common Criteria and has a prestigious network of partners. [www.achelos.de](http://www.achelos.de)

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